



FY 2016 Third Quarter Financial Statistics

April 21, 2016

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	3rd Qtr. FY 16		3rd Qtr. FY 15
Lighting	\$49,331		\$48,865
Graphics	\$17,162		\$13,363
Technology	\$ 4,247		\$ 6,375
Total	\$70,740		\$68,603

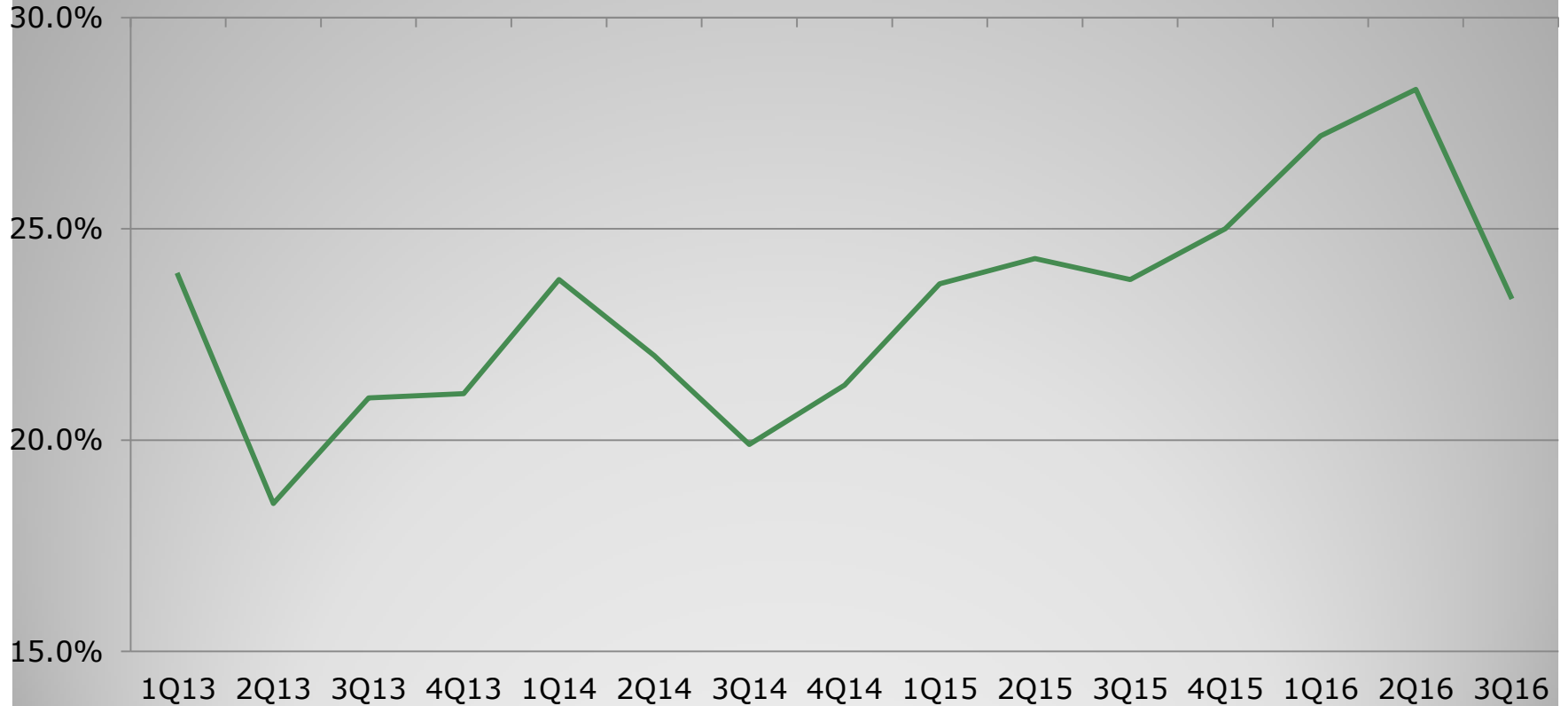
\$ in thousands; unaudited.

LSI Industries Inc.

Segment Net Sales

	Nine Months FY 16		Nine Months FY 15
Lighting	\$168,007		\$164,382
Graphics	\$ 59,949		\$ 49,656
Technology	\$ 13,396		\$ 17,705
All Other	\$ --		\$ 41
Total	\$241,352		\$231,784
\$ in thousands; unaudited.			LSI Industries Inc.

Gross Margin Percentage



unaudited.

LSI Industries Inc.

Segment Operating Income

	3rd Qtr. FY 16		3rd Qtr. FY 15
Lighting	\$ 1,106		\$ 2,913
Graphics	\$ 1,174		\$ (320)
Technology	\$ 888		\$ 855
Corp & Eliminations	\$(2,436)		\$(2,866)
Total	\$ 732		\$ 582

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	Nine Months FY 16		Nine Months FY 15
Lighting	\$ 11,970		\$ 11,230
Graphics	\$ 5,370		\$ 798
Technology	\$ 3,221		\$ 1,986
All Other	\$ --		\$ (183)
Corp & Eliminations	\$(8,686)		\$(8,491)
Total	\$ 11,875		\$ 5,340

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	3/31/16	6/30/15
Cash & Investments	\$ 33,779	\$ 26,409
Receivables, net	\$ 37,890	\$ 43,661
Inventories, net	\$ 46,193	\$ 43,083
Goodwill & Intangible Assets	\$ 16,221	\$ 16,600
Debt	\$ nil	\$ nil
Shareholders' Equity	\$190,262	\$182,379

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	Nine Months FY 2016	Nine Months FY 2015
Capital Expenditures	\$8,410	\$ 3,439
Depreciation & Amortization	\$4,903	\$4,728

\$ in thousands; unaudited.

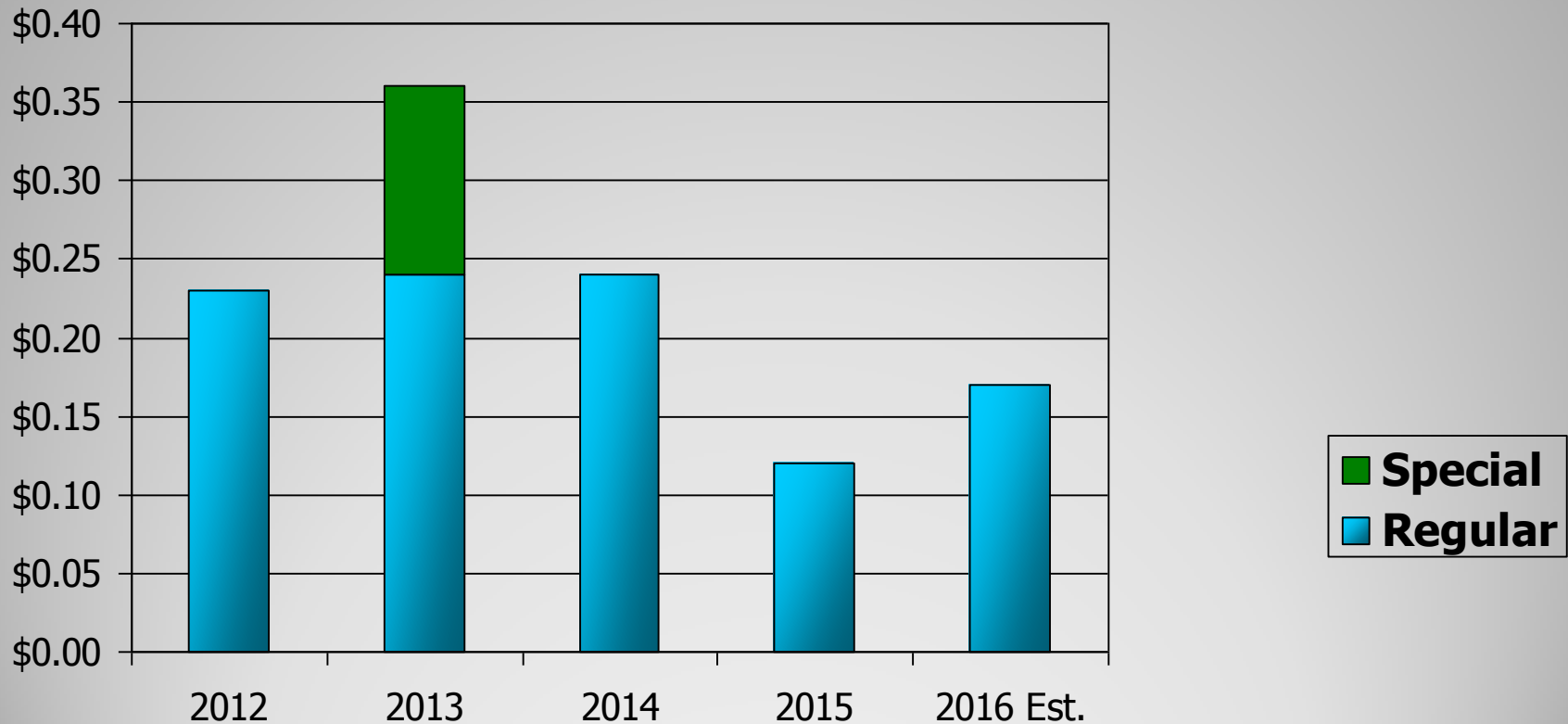
LSI Industries Inc.

CASH DIVIDEND ACTIONS

3rd Quarter cash dividend of \$0.05 per share is payable on May 10th to shareholders of record on May 2nd

The fiscal 2016 quarterly cash dividend rate of \$0.05 per share has been established for an indicated annual rate of \$0.20 per share

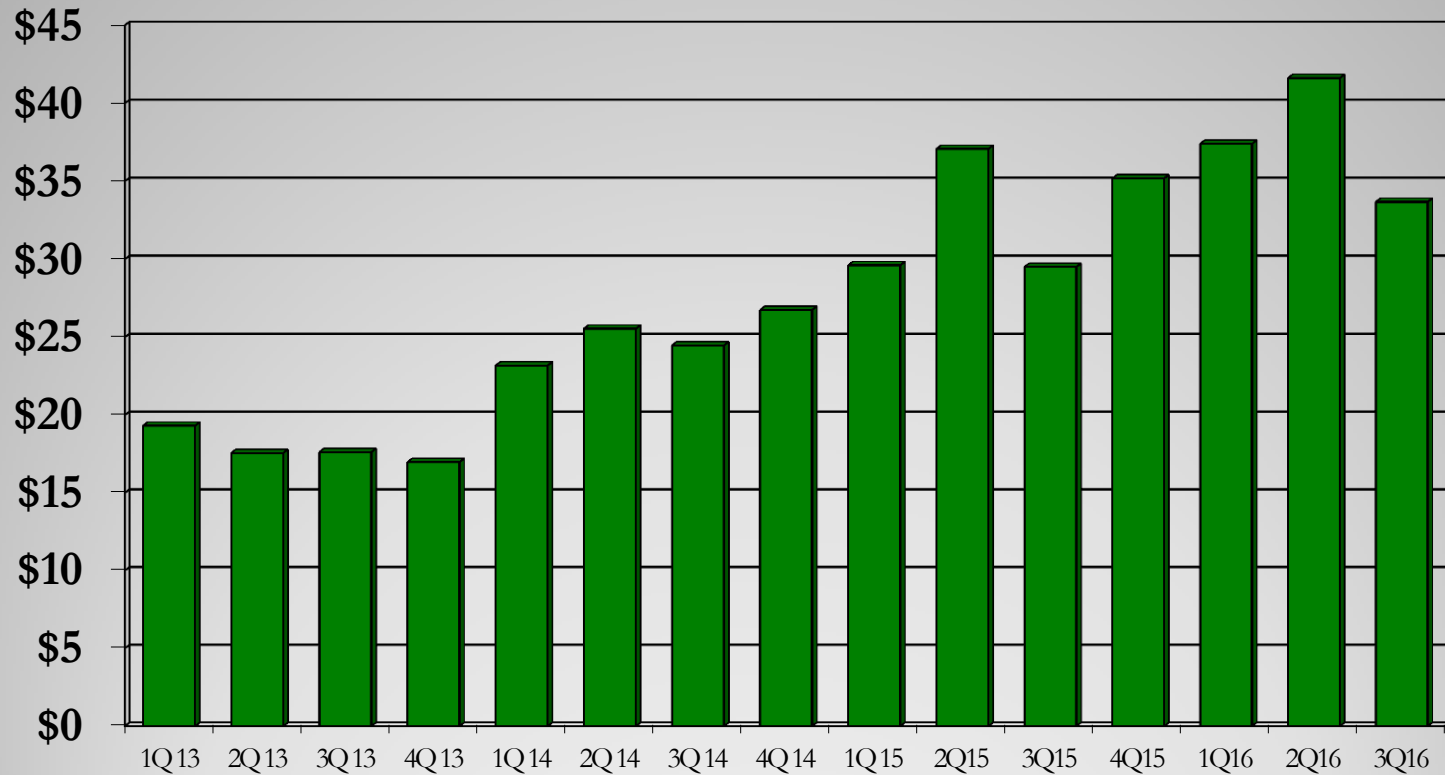
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

March 31, 2016	24,902,319
June 30, 2015	24,392,938

The number of common shares used for the 3rd Quarter and nine month diluted EPS calculations were as follows:

	<u>3rd Quarter</u>	<u>Nine Months</u>
FY 2016	25,700,000	25,494,000
FY 2015	24,643,000	24,550,000