



A Condensed and Simplified Version

Fourth Quarter Financial Statistics

August 16, 2012

SAFE HARBOR STATEMENT

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

Segment Net Sales

	4th Qtr. FY 12		4th Qtr. FY 11
Lighting	\$50,199		\$54,932
Graphics	\$12,612		\$10,690
Elec. Comp.	\$5,287		\$5,396
All Other	\$3,098		\$3,199
Total	\$71,196		\$74,217

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Net Sales

	Fiscal 2012		Fiscal 2011
Lighting	\$199,610		\$197,632
Graphics	\$42,131		\$67,073
Elec. Comp.	\$18,515		\$21,449
All Other	\$8,146		\$7,347
Total	\$268,402		\$293,501

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	4th Qtr. FY 12		4th Qtr. FY 11
Lighting	\$3,137		\$2,751
Graphics	\$278		\$(508)
Elec. Comp.	\$823		\$1,923
All Other	\$(67)		\$346
Corp & Eliminations	\$(1,365)		\$(1,962)
Total	\$2,840		\$2,550

\$ in thousands; unaudited.

LSI Industries Inc.

Segment Operating Income

	Fiscal 2012		Fiscal 2011
Lighting	\$11,828		\$9,901
Graphics	\$(1,938)		\$7,895
Elec. Comp.	\$3,634		\$7,886
All Other	\$(1,114)		\$(543)
Corp & Eliminations	\$(6,079)		\$(8,835)
Total	\$6,331		\$16,304

\$ in thousands; unaudited.

LSI Industries Inc.

BALANCE SHEET DATA

	6/30/12	6/30/11
Cash & Investments	\$15,255	\$ 4,056
Receivables, net	\$44,412	\$44,974
Inventories, net	\$41,276	\$50,298
Goodwill & Intangible Assets	\$23,995	\$23,280
Debt	\$ --	\$1,099
Shareholders' Equity	\$149,368	\$151,218

\$ in thousands; unaudited.

LSI Industries Inc.

Capital Expenditures, Depreciation & Amortization

	FY 2012	FY 2011
Capital Expenditures	\$3,436	\$4,731
Depreciation & Amortization	\$7,805	\$7,877

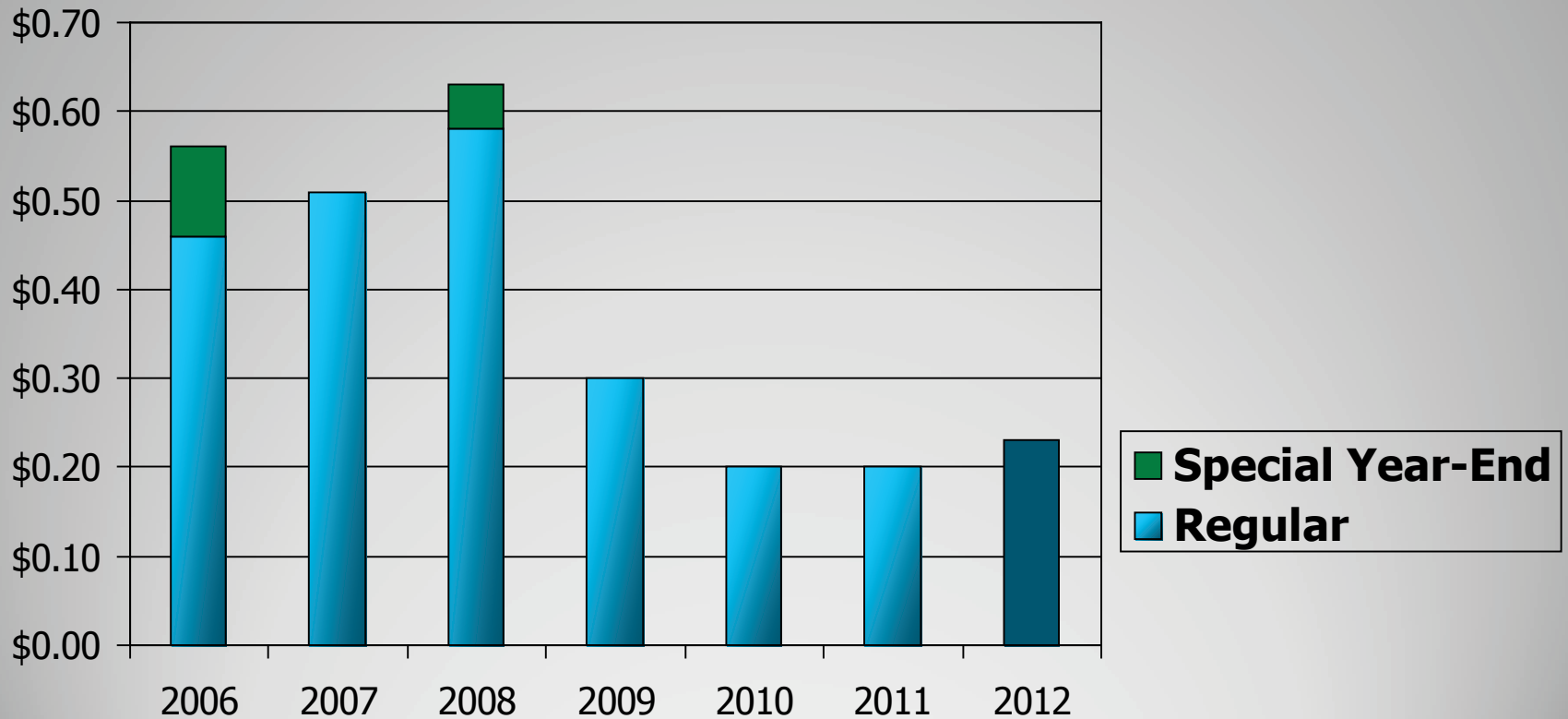
\$ in thousands; unaudited.

LSI Industries Inc.

CASH DIVIDEND ACTIONS

- **4th Quarter cash dividend of \$0.06 per share
Payable September 4th to shareholders of
record on August 28th**
- **The indicated annual cash dividend rate
was increased from \$0.20 per share in fiscal
2011 to \$0.24 per share in fiscal 2012**

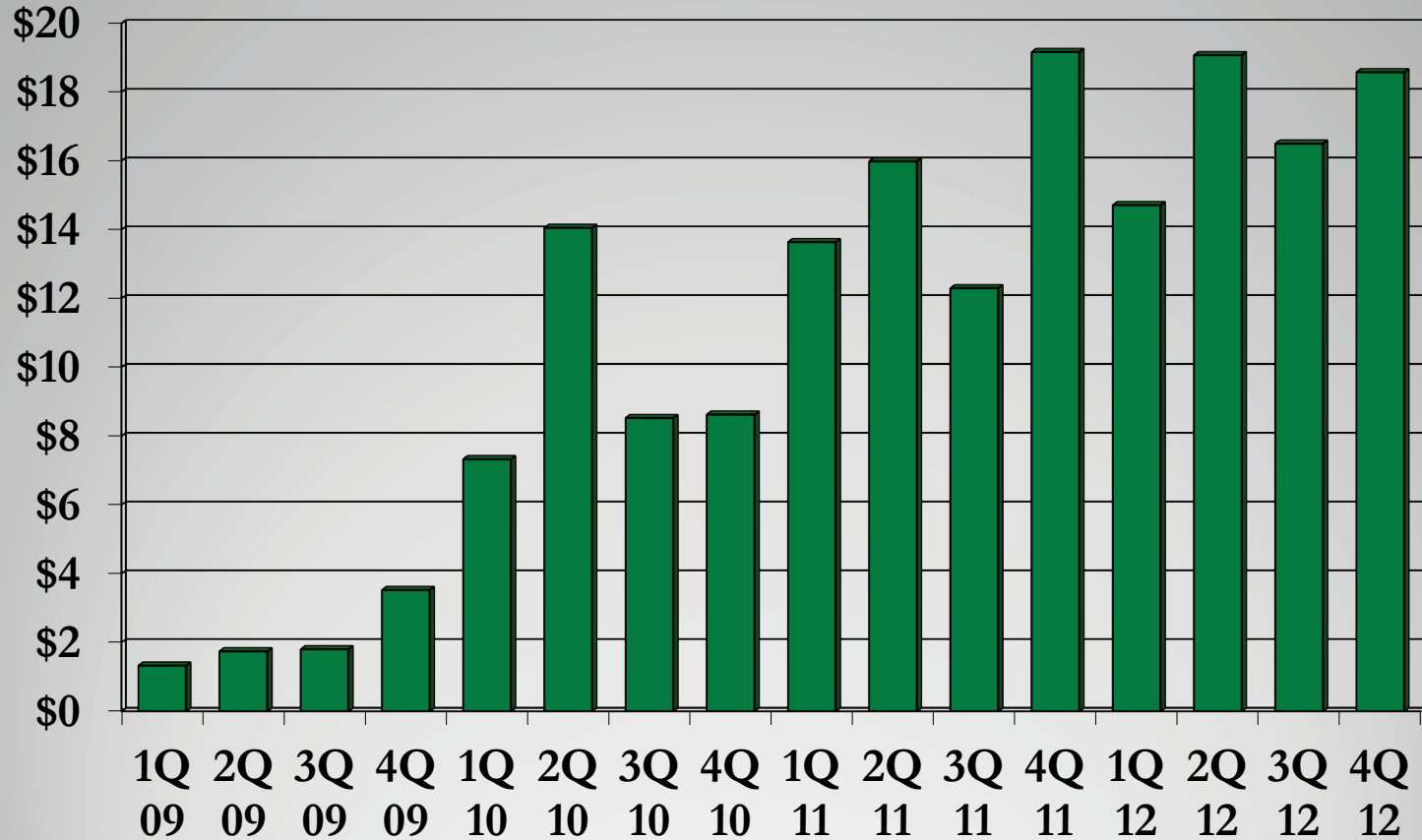
CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited.

LSI Industries Inc.

LED Lighting Net Sales



\$ in millions; unaudited.

LSI Industries Inc.

Common Shares

The number of common shares outstanding as of the indicated balance sheet dates were:

June 30, 2012	24,035,564
June 30, 2011	24,047,485

The number of common shares used for the 4th Quarter and Full Year diluted EPS calculations were as follows:

	<u>4th Quarter</u>	<u>Full Year</u>
FY 2012	24,357,000	24,352,000
FY 2011	24,366,000	24,339,000