



*A Company with a Smart Vision*

Second Quarter Financial Statistics

January 22, 2010

# *SAFE HARBOR STATEMENT*

Our remarks today will be related to our expectations with regard to a number of activities in which the Company is engaged. Reliance should not be placed upon such forward-looking statements because they involve risks and uncertainties which may cause our actual results to differ materially from those which we are going to talk about or which we may imply. Those risks and uncertainties are discussed in our Forms 10-K and 10-Q filed with the Securities and Exchange Commission, (and in recent Press Releases which have been issued). We do not have any material non-public information that will be discussed today.

LSI Industries Inc.

# Earnings Per Share Calculation

Primarily as a result of the acquisition of LSI ADL Technology .....

The number of common shares outstanding as of the balance sheet dates increased 11.4%

December 31, 2009	24,039,541
June 30, 2009	21,579,741

The number of common shares used for the 2<sup>nd</sup> Quarter diluted EPS calculation increased 11.4%, and 10.0% for the 1<sup>st</sup> Half

	<u>2<sup>nd</sup> Quarter</u>	<u>1<sup>st</sup> Half</u>
FY 2010	24,284,000	23,986,000
FY 2009	21,799,000	21,799,000

# Non-GAAP Financial Measures

	2 <sup>nd</sup> Qtr. FY 10	Diluted EPS	2 <sup>nd</sup> Qtr. FY 09	Diluted EPS
Net Income (Loss) – as Reported	\$1,592	\$0.07	\$(13,377)	\$(0.61)
Acquisition related costs	34	--	--	--
Goodwill Impairment, net	--	--	12,637	0.58
Net Income (Loss) – as Adjusted	\$1,626	\$0.07	\$(740)	\$(0.03)

\$ in thousands, except for per share; unaudited  
\$

LSI Industries Inc.

# Non-GAAP Financial Measures

	1 <sup>st</sup> Half FY 10	Diluted EPS	1 <sup>st</sup> Half FY 09	Diluted EPS
Net Income (Loss) – as Reported	\$3,229	\$0.13	\$(10,690)	\$(0.49)
Acquisition related costs	668	0.03	--	--
Goodwill Impairment, net	--	--	12,637	0.58
Net Income – as Adjusted	\$3,897	\$0.16	\$1,947	\$0.09

\$ in thousands, except for per share; unaudited  
\$

LSI Industries Inc.

# Segment Net Sales

	2 <sup>nd</sup> Qtr. FY 10		2 <sup>nd</sup> Qtr. FY 09
Lighting	43,688		43,291
Graphics	19,324		13,891
Technology	235		1,172
Elec. Comp.	4,409		--
All Other	1,718		2,433
Total	69,374		60,787

in thousands; unaudited  
\$

LSI Industries Inc.

# Segment Net Sales

	1 <sup>st</sup> Half FY 10		1 <sup>st</sup> Half FY 09
Lighting	83,329		92,927
Graphics	41,421		35,027
Technology	1,296		3,990
Elec. Comp.	7,647		--
All Other	3,357		4,681
Total	137,050		136,625

in thousands; unaudited  
\$

LSI Industries Inc.

# Segment Operating Income

	2 <sup>nd</sup> Qtr. FY 10		2 <sup>nd</sup> Qtr. FY 09
Lighting	3,239		(9,945)
Graphics	1,984		507
Technology	(312)		(253)
Elec. Comp.	749		--
All Other	(2,727)		(4,316)
Total	2,933		(14,007)

in thousands; unaudited  
\$

LSI Industries Inc.



# Segment Operating Income

	1 <sup>st</sup> Half FY 10		1 <sup>st</sup> Half FY 09
Lighting	6,719		(5,482)
Graphics	3,525		1,670
Technology	111		372
Elec. Comp.	805		--
All Other	(5,730)		(6,351)
Total	5,430		(9,791)

in thousands; unaudited  
\$

LSI Industries Inc.

# BALANCE SHEET DATA

	6/30/09	12/31/09
Cash & Investments	\$13,986	\$14,347
Receivables, net	\$29,681	\$31,657
Inventories, net	\$40,196	\$41,831
Goodwill & Intangible Assets	\$14,539	\$27,317
Debt	none	\$1,147
Shareholders' Equity	\$130,473	\$146,465

\$ Thousands; unaudited

LSI Industries Inc.

# Capital Expenditures, Depreciation & Amortization

	1 <sup>st</sup> Half FY 2010	1 <sup>st</sup> Half FY 2009
Capital Expenditures	\$2,280	\$888
Depreciation & Amortization	\$3,928	\$3,976

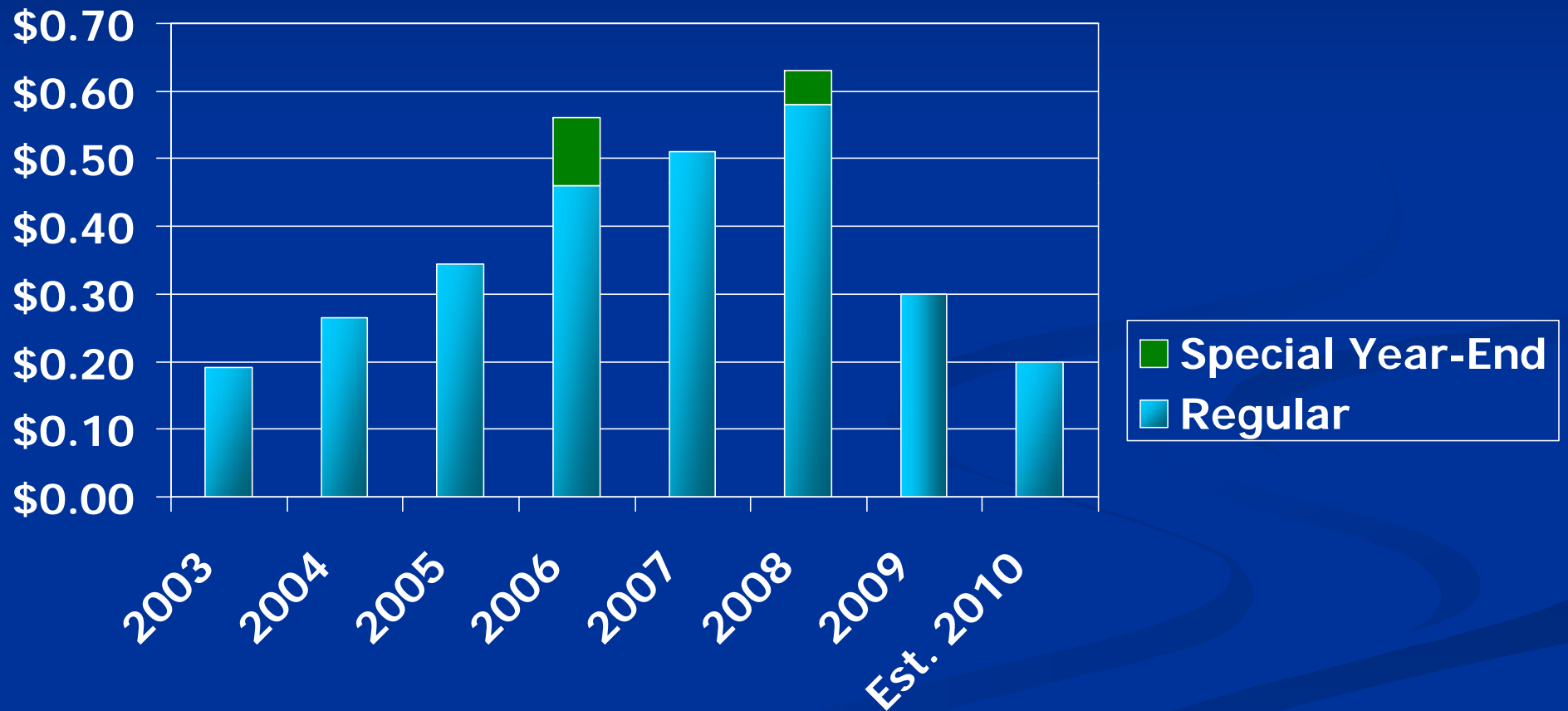
\$ in thousands; unaudited

LSI Industries Inc.

# CASH DIVIDEND ACTIONS

- 2<sup>nd</sup> Quarter cash dividend of \$0.05 per share
  - Payable February 9<sup>th</sup> to shareholders of record on February 2<sup>nd</sup>
- Fiscal year 2010 indicated annual cash dividend rate of \$0.20 per share

# CASH DIVIDENDS PAID



\$ per share; dividends paid during the fiscal year; unaudited

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# LED Lighting Net Sales

